



## WHO IS THE PRODUCT FOR?

The product is for businesses/companies that wish to factor VAT receivables claimed as refunds, that usually have payment terms longer than normal business practices.



## PRODUCT DESCRIPTION

UniCredit Factoring acquires the receivables claimed by the assignor from the Tax Agency, and manages them in terms of administration and collection.

The assignment of the VAT receivables is usually formalised by means of a public deed and/or private document authenticated by a notary and notified to the Tax Agency by Bailiff.

On the assignor's request, UniCredit Factoring can assess whether to advance the amount of these receivables.

The receivables may be assigned on a recourse or non-recourse basis. It may also consists in the Factor's outright purchase of the receivables, transferring the relative risks and benefits to UniCredit Factoring, with the possibility of derecognizing the receivables in the assignor's balance sheet.

The deal is subject to receiving the notification and documentation requested to the assignor, that may comprise, for example regular certificate of pending charges issued by the Italian Tax Agency, and a copy of the statement from the Equitalia register, with explicit reference to the non-existence of insolvency positions.



The product foresees the following cost items:

- factoring fee related to the management of assigned receivables and the undertaking by UniCredit Factoring of the debtor's insolvency risk (non recourse)
- interest for any advance payment
- additional expenses

## **ADVANTAGES**

- The factoring of those receivables that usually have payment terms longer than payment terms of trade receivables, with the availability of a financial instrument in addition to the bank loan
- Credit management assigned to a specialist
- In the case of without recourse deals, the undertaking by UniCredit Factoring of the debtor's insolvency risk
- In the case of true sale, transfer to UniCredit Factoring of the risks and benefits related to the receivables, with the possibility of derecognizing them in the balance sheet, benefiting from the consequent improvement of the financial ratios



